

Alternative Uses of R/W / Revenue Generating



Alternative Uses of R/W/Revenue Generating

- ▶ Authorized under State Statute
- ▶ Currently 85 cell sites
- ▶ Approx. 1 million dollars in revenue annually
- ▶ Expanding due to need for greater band width for 4-G applications & mergers like the one contested between AT&T and T-Mobile
- ▶ Program has been in existence since the mid 1990's
- ▶ Originally implemented during the last state budget crisis to increase state funding



Alternative Uses of R/W/Revenue Generating

- ▶ Solar Power Facility
 1. Southwest Solar Technology Group
 2. Collaboration between Private and Educational Facility
 3. Long Term Lease 20 year 5 year rental escalation



Alternative Uses of R/W/Revenue Generating

- ▶ Solar on Right of Way:
- ▶ Utilize Right of Way on US Route 66
 1. Solar Collectors
 2. Wind Turbines
- ▶ Partnership Development with Private Sector
- ▶ Area is Rank 2nd in Nation for Power Index
- ▶ Uses:
 1. Generate Revenue
 2. Provide Power To Highway Infrastructure



Urban ROW

- ▶ Use Detention Basins for Solar to generate Power for Interchanges and lighting
- ▶ Lease Basins for Recreational Use
 1. Golf Courses-Short Games
 2. Paintball Facilities
 3. Parks



Leasing Revenue

- ▶ Retail
- ▶ Commercial
- ▶ Housing
- ▶ Vacant Land
- ▶ Agricultural

Total revenue generated

Over \$1.5 Million

- ▶ Excess Land Sales

