Session 17 & 24 – Speaker
Jim Anspach
CARNO TBE
Jim Anspach is a researcher, expert witness, and consultant in utility issues for the past 35 years.

Session 25 – Speaker
Thomas Bane
State Utilities Engineer
Florida DOT

Thomas Bane is a graduate of Florida State University, with a Bachelors degree in Civil Engineering. He has worked in all aspects of the Transportation Industry for 30 years. The last 25 years have been with the Florida Department of Transportation working in design, maintenance, construction, planning, and utilities. Mr. Bane has been the State Utilities Engineer for the past 8 years. In this position he drafts the State Laws, and Departmental policies which govern the accommodation of utilities within the State R/W's.

Session 5 – Speaker
Lisa Barnes SR/WA, R/W-RAC
ORC Transing, LLC, an affiliate of O. R. Colan Associates

Ms. Barnes is responsible for all internal training for the company, as well as developing external training products. She is a certified instructor for the National Highway Institute and an author of NHI’s three relocation courses. Lisa is also a certified IRWA instructor for all relocation courses.

Session 5 – Moderator
James F. Braden
Assistant Division Head of the Right of Way Division
Arkansas State Highway and Transportation Department

Experience
Mr. Braden began his career with the Department in 1980 in the Right of Way Division. James held staff positions in the Appraisal Section and Relocation Section until receiving the Relocation Section Head position in 2008. James held this position until a recent promotion to his current position, the Right of Way Assistant Division Head.

Education and Training
Mr. Braden received a Bachelor of Business Administration from the University of Central Arkansas in 1980. He is a member with the International Right of Way Association and has completed all the required courses for the RW-RAC program. Mr. Braden has a real estate license in the state of Arkansas. He was a member of the AASHTO Task Force that developed Turbo Relocation™ and is currently serving as the Chairperson of the AASHTOWare Right of Way Relocation product Task Force.

Session 12 – Speaker  
John Breed  
Texas Department of Transportation (TxDOT)

Prior to joining TxDOT in 1987, John worked in the surveying, appraisal and Oil & Gas industries. John joined the Texas Turnpike Authority Division in 2000, currently operating as the Strategic Projects Division. John helped develop ROW/Utility policy and procedures for TxDOT’s Public Private Partnership program, including Comprehensive Development Agreements.

Session 18 – Speaker  
Terry L. Brigman  
Assistant State Utilities Engineer  
Georgia DOT

- Employed by Georgia Dept. of Transportation for nearly 27 years  
  - Including 9 yrs as Project Manager in the Office of Urban Design  
  - 5 yrs experience as Plan Review Engineer reviewing GDOT plans & facilitating Field Plan Reviews in the Office of Engineering Services  
  - 3 yrs experience as Senior Estimator & the State Bridge Estimator in the Office of Engineering Services  
  - 6 yrs experience as the State Utilities Preconstruction Engineer in the Office of Utilities  
  - 4 yrs experience as the Assistant State Utilities Engineer in the Office of Utilities

- Serves as a Mentor for the Department’s Succession Planning Program

- Served on Department’s Cost Estimating Process Review Committee responsible for developing requirements for project costs estimates for all phases of a project

- Served as Chairperson of the Preconstruction Sub-Committee for the Department’s Utility Task Force Committee
• Served as Project Manager on numerous projects from intersection improvements to interstate widening/reconstruction:

• Prepared GDOT bridge estimate on numerous projects including:
  o Sidney Lanier cable-stayed bridge as well as project to remove existing lift-span bridge in Brunswick
  o 17th Street steel girder bridge over I-75/I-85 at Atlantic Station in downtown Atlanta
  o Talmadge Bridge cable-stayed maintenance project in Savannah

• Co-authored the Department’s Utility Accommodation & Policy Manual update from the 1988 edition to the 2009 edition

• Co-authored GDOT’s Specifications and Policies for P3 (Public, Private, Partnership) Program and Design Build Program as they relate to utilities/railroads.

Session 3 – Speaker
William D. Brinton
Rogers Towers, P.A.

Mr. Brinton is an attorney and shareholder at Rogers Towers, P.A., and specializes in First Amendment and land use issues involving sign control, as well as complex commercial and construction litigation. He has held an “AV” rating from Martindale-Hubbell since 1988. He is admitted to practice in the United States Supreme Court and all thirteen United States Circuit Court of Appeals.

Mr. Brinton has been active in the preparation and filing of amicus curiae briefs on behalf of the National League of Cities, the American Planning Association, the International Municipal Lawyers Association, Scenic America, Inc., and other interested amici curiae in sign control cases before the First, Fourth, Fifth, Sixth, Eighth, Ninth, and Eleventh U.S. Circuit Courts of Appeal. Mr. Brinton has successfully represented local government clients in state and federal litigation across the United States, including clients in Florida, California, Illinois, New Jersey, New York, and North Carolina. Mr. Brinton successfully represented The Sierra Club and Scenic America as amici curiae before the Arizona Court of Appeals in the Scenic Arizona appellate decision in 2012 that found electronic billboards be in violation of Arizona law.

Mr. Brinton is a past president of the Jacksonville Bar Association (1991-1992) and received Financial News’ Lawyer of the Year Award in 1995. In 2005, he received the Jacksonville Community Council, Inc.’s first-ever Milestones Award for Citizen Advocacy. Mr. Brinton served on the national board of directors of Scenic America, Inc. from 1996 to 2002, and from 2003 to 2010. Mr. Brinton has also co-authored of all seven editions of The Florida Bar’s Construction Law and Practice over the past thirty years, and has co-authored the chapters pertaining to the Regulation of Billboards in The Florida Bar’s Treatise on Environmental and Land Use Law. For more information, visit www@rtlaw.com.
Session 29 – Speaker
Wesley Brock
Assistant Right of Way Administrator
Georgia DOT

Wesley K. Brock - employed by GDOT as one of two Assistant State ROW Administrators; oversees ROW Appraisal, Cost Estimation, Relocation, Property Demolition and Property Disposal. He has been with GDOT for 14 years serving as District ROW Specialist, Review Appraiser, Assistant Review Appraiser Manager, and Review Appraiser Manager before accepting his current position as Assistant State ROW Administrator. He is a graduate of the University of Georgia with a BBA Degree and Major in Real Estate.

Session 29 – Speaker
Derrick A. Brown
Manager Acquisition, Land Title and Eminent Domain
Florida Department of Transportation

Derrick A. Brown has over 17 years of experience with the Florida Department of Transportation (FDOT). His career began in the private sector as a commercial property appraiser which later inspired him to explore the field of eminent domain appraising. Thereafter he joined the FDOT and served as in a variety of roles such as acquisition/relocation agent, property management inspector and Eminent Domain administrator. He has contributed vastly to the numerous areas within the Right of Way office and is currently serving as the Manager, Acquisition, Land Title and Eminent Domain within Central Office Right of Way.

Session 9 – Moderator
James L. Brown
Outdoor Advertising Manager
Georgia DOT - Office of Maintenance

James L. Brown is the Outdoor Advertising Manager for the Georgia Department of Transportation. James has served as the Outdoor Advertising Manager since October 2007. In this capacity, James is in responsible charge of administrating the Department’s regulatory authority over outdoor advertising signs erected and maintained under the Georgia Outdoor Advertising Act and Department’s regulations. In his over twenty eight year Georgia Department of Transportation career, James has served in various responsible positions within the Department’s Maintenance, Operations and Construction Offices and Departments. James is a 1983 Graduate of Savannah State University with a Bachelor of Science Degree in Civil
Engineering Technology. He and his wife Michelle are the proud parents of three sons James, Jamel and Jaylen.

Session 13 – Moderator, Session 27 – Speaker
Troy Byers
Assistant State Right of Way Administrator
Georgia DOT

Troy currently serves as one of two Assistant State Right of Way Administrators for the Georgia Department of Transportation. He oversees Right of Way Acquisition and Right of Way Acquisition Support components of the state’s overall Right of Way Acquisition Program Delivery. A graduate of the University of Georgia with a BBA in Real Estate, his career with GDOT began in 1990 after working briefly in the private sector as an Appraiser and as an Assistant Appraisal Review Manager. Over the past 22 years, his GDOT career included positions such as a Right of Way Specialist I, II, and III; Assistant District Right of Way Team Manager; District Right of Way Team Manager; Assistant State Right of Way Acquisition Manager; and State Right of Way Acquisition Manager.

His statewide responsibilities and duties include overseeing Right of Way Acquisition Consultant Interviews and Pre-approval Processes and Right of Way Acquisitions in the following sections: State Local Government Program Coordination, Right of Way Administrative Review, Condemnation, Condemnation Petitions Preparations, Right of Way Plans Research and Approval, Right of Way Funding Authorization and Certification; and Wetlands Mitigation Coordination.

Troy is Right of Way liaison for Railroad Company and Other Utility Company Acquisitions and liaison for the Design-Build Program.

Session 19 – Speaker
Brandy Campbell
Beautification Coordinator
Arkansas Highway and Transportation Department

Brandy Campbell began his career with the Surveys Division of AHTD in 1999. In 2000, he became the Beautification Coordinator for Northwest Arkansas in the Environmental Division. He oversees the Highway Beautification Act in 15 counties which include the cities of Fort Smith, Fayetteville, Rogers, and Eureka Springs. In addition to billboards, he also oversees junkyard enforcement, logos, and TODS. He has also been involved with his section in the writing and implementation of the State’s LED billboard policies and vegetation control regulations. A lifelong native of Arkansas, Brandy received his Bachelor of Science Degree from Arkansas Tech University in 1994. He keeps busy in his little off time going to movies, fishing,
watching the History Channel, going to Renaissance Festivals, and cheering on his beloved Razorbacks.

**Session 23 – Moderator**  
**John Campbell**  
**Director, Right of Way Division**  
**Texas DOT**

John P. Campbell is director of the Right of Way Division of the Texas Department of Transportation (TxDOT). He oversees the department’s right of way programs for acquisition of required property and property interests, relocation advisory assistance and distribution of relocation benefits, the regulatory control of outdoor advertising along state routes and the accommodation of utility infrastructure impacted by transportation projects. The Right of Way Division is also responsible for right of way Asset Management and the associated functions of inventory, archive and property management.

John began in TxDOT’s Dallas District office as the right-of-way utility coordinator in 1989. While at the Dallas District he was responsible for the successful completion of utility adjustments required to accommodate the reconstruction and expansion of US 75, Central Expressway. Moving to Austin in 1993, he accepted the appointment as the department’s Chief Utility Engineer for the Right of Way division and managed the Utility Section. Two years later, he was appointed Director of the Right of Way division Engineering Section. John was appointed Director of the TxDOT Right of Way division by Executive Director, Wes Heald effective Feb. 1, 1999.

Prior to TxDOT, John gained valuable construction management experience in the private sector working for a Dallas excavation and utility construction. He then went to work for a Dallas area civil design consulting firm that specialized in municipal water and waste water improvement projects.

John was licensed as a Texas Professional Engineer in 1991. He received TxDOT’s “Journey Toward Excellence” award in 1995. He is a member of the International Right of Way Association (IRWA), and in January 2010 was appointed to the International Transportation Committee. He served as IRWA Chapter 74, Utility Chairman from 1997 to 1998. In 2007 John earned the IRWA’s senior designation, SR/WA, and is a certified IRWA course facilitator.

After earning a bachelor’s degree in civil engineering from Texas A&M University in 1984, John earned his MBA with a Finance concentration from the University of Texas at Dallas, in 1992. He is a 1999 graduate of the Governor’s Executive Development Program at the LBJ School of Public Affairs at the University of Texas in Austin.
Session 18 – Speaker
Nelson Castellanos
Director, FHWA Office of Real Estate Services
FHWA

Nelson Castellanos was named Director, Office of Real Estate Services in 2011. Previously he was Division Administrator in the DelMar Division since 1998. He was responsible for overseeing the delivery of the Federal-aid program and Recovery Act funding, and advancing complex projects such as the Woodrow Wilson Bridge and Inter-county Connector. Nelson served as the Acting Deputy Region 1 Administrator in Albany, where he directed implementation of the $3 billion Federal-aid highway program in nine division offices. Other leadership assignments include Division Administrator and Assistant Division Administrator in Puerto Rico and Field Operations Engineer in the District of Columbia. Nelson holds a Bachelor of Science Degree in Civil Engineer from Ohio Northern University and a Master of Science Degree in Business Administration from the University of Baltimore.

Session 17 – Speaker
David R. Cole, P.S.
Senior Vice President/Corporate Quality Assurance
So-Deep, Inc

Dave is the principal in charge of professional services including corporate quality assurance for So-Deep. He is the principal project manager and professional in responsible charge for projects in several states. He oversees the firm’s Midwest Operations. Dave has over 17 years subsurface utility engineering experience and has held several positions of increasing responsibility.
Mr. Cole is a licensed professional land surveyor in Ohio, Pennsylvania, Kentucky, North Carolina and Illinois.

Session 25 – Moderator, Session 30 – Speaker
Jesse R. Cooper, RPLS
Director of the Mapping, Surveying and Utilities Section
Texas DOT

Jesse R. Cooper is the director of the Mapping, Surveying and Utilities Section of the Right of Way Division of TxDOT, a position that he has held since October of 1999. He began his career with TxDOT in 1988 in the Bryan District Design Section as an Engineering Technician. He subsequently held positions in Advanced Planning and in the Hearne Area Office and later served as District Surveyor for the Bryan District.
Prior to coming to TxDOT, from 1979 through 1988, Cooper gained experience in surveying, municipal work and project development in the private sector through assignments in Corsicana, Waco, Houston and Dallas / Ft. Worth.

After earning a bachelor's degree in civil engineering from Texas A&M University in 1992, Cooper completed his certification as a Professional Land Surveyor in 1995. Cooper received an FHWA Honorable Mention Award for Excellence in Right of Way, Streamlining and Innovation, in 2003, and a Utility Outstanding Achievement Award in Subsurface Utility Engineering in 2006.

Session 23 – Speaker
Phil Copeland
Right of Way Administrator
Georgia Department of Transportation

Phil Copeland has served as the Georgia Department of Transportation Right of Way Administrator since January 1, 2006.
Phil is a 26-year Georgia DOT veteran and a Certified General Real Property Appraiser. He began his career with the Department in 1986 at the District 7 Office as a Right of Way Specialist I. As he progressed through the Right of Way Specialist series he developed skills in the areas of Negotiations, Relocation, Appraisals, and Project Management. In 1996 Phil was promoted to Review Appraiser and then in 2002 was promoted to Appraisal and Appraisal Review Manager. In 2003 he was promoted to Assistant Right of Way Administrator responsible for the oversight of Relocation, Appraisal and Appraisal Review, Property Management, Accounting, Records Retention, and Right of Way Employee Development and Education. In 2005 Phil was transferred to the Assistant Right of Way Administrator responsible for the oversight of Acquisition, Local Government Program, Condemnation, Plan Search and Approval, and the ROW Certifications and Funding Authorization Units until 2006 when he was promoted to Right of Way Administrator.
Phil holds a Bachelor’s of Business Administration in Real Estate from the University of Georgia. He represents the Georgia Department of Transportation on the American Association of State Highway and Transportation Officials (AASHTO) Subcommittee on Right of Way and Utilities as a Region 2 Executive Committee member since 2007.

Session 23 – Speaker
Rick Crager
State Right of Way Manager
Oregon Department of Transportation

Rick Crager is the State Right of Way Manager for the Oregon Department of Transportation. As Oregon’s Right of Way Manager, Mr. Crager is responsible for the statewide
management and administration of the Uniform Relocation Assistance and Real Properties Acquisition Policies of 1970, as it applies to the delivery of projects developed through ODOT’s transportation programs. In addition, Mr. Crager is responsible for the administration of several critical statewide programs regarding real estate management, utilities relocation, and the Outdoor Advertising Sign Program.

Prior to joining ODOT in March of 2012, Mr. Crager worked 14 years at Oregon Housing and Community Services. He was part of the management team responsible for providing affordable housing and supportive services to low-income Oregonians across the state. During the first seven years with OHCS, Mr. Crager was the Chief Financial Officer responsible for the finance, budget, investment, contracting, and accounting of all agency activity, including over $1 billion of outstanding bonds supported by an extensive loan, investment, and derivative portfolio. In 2005, he was appointed as Deputy Director for the agency. As Deputy Director, Mr. Crager was responsible for all operational and program administration, as well as legislative and policy coordination for the agency. In addition, he was twice appointed by Oregon’s Governor to serve as OHCS’ Interim Executive Director for a collective 14 months.

From 1989 to 1998, Mr. Crager worked for the Department of Human Resources, Oregon State Marine Board, and Oregon Commission on Children and Families. During this time he worked progressively through different positions and opportunities to develop his accounting, budget and finance skills. He began his career in management in 1995 as the Fiscal and Budget Manager for the Oregon Commission on Children and Families.

Mr. Crager graduated from Linfield College in McMinnville, Oregon with a Bachelor of Science Degree in Accounting with a minor in Finance. He also holds an Associate Degree in Accounting from Chemeketa Community College in Salem, Oregon.

**Session 26 & 28 – Moderator, Session 28 – Speaker**

Matt DeLong

**Administrator of the Development Service Division**

**Michigan DOT**

Matt DeLong has worked for the Michigan Department of Transportation for over 20 years with the last 10 years as the Administrator of the Development Service Division. He has responsibilities over the real estate functions, utility functions, outdoor advertising control programs, local agency programs, and permitting. Matt is also as the Vice Chair of the Right-of-way and Utilities Subcommittee having served in that position for the past 4 years. In his free time Matt tries to avoid answering his work telephone or e-mail by hunting, fishing, and watching baseball.
Session 9 – Speaker

Denise L. Elder

Outdoor Advertising Program Manager
Louisiana Department of Transportation and Development

In August of last year, Denise accepted the role of Outdoor Advertising Program Manager. She is responsible for the management and operation of the Louisiana Department of Transportation and Development’s (LaDOTD), Outdoor Advertising and Highway Beautification Program (ODA/HBA). Denise has brought a fresh vision regarding the future of Louisiana’s ODA/HBA and Junkyard Program. She is developing a website for the program that is expected to ‘Go-live” by May 1, 2013. Additionally, her team is working towards obtaining a software program that will bring ODA activities into the 21st century. On-line permitting/invoicing, GIS tracking, an on-line map system containing a visual inventory of all billboards and streamlining of current processes are her immediate goals. She is currently traveling the state to determine best practices to be used to establish an ODA manual which will ensure consistent and efficient processes. She is also working closely with the Department of Tourism in assisting with the promotion of the 17 designated Scenic Byways and preparing a map depicting all segmented portions along the byways.

Her time in the Outdoor Advertising Program has been short but exciting. Her statewide role is responsible for ensuring the program is fully compliant with all Federal and State Regulations and Laws for over 5500 signs in 64 parishes/counties. She is blessed to have a team of ten Outdoor Advertising Specialists’ across the state, who are graciously sharing their years of knowledge and welcoming the fresh, new vision she is bringing to the program.

Denise began her career in LaDOTD in 1991 with the Realty Section, Property Management Unit. Her duties were to maintain status of/and dispose of excess right of way, oversee the Dept.’s leases on state owned properties in conjunction with other functions associated with the responsibility of the Property Management Unit. In 1994 she shifted gears and began her 19 year journey in the Relocation Assistance Program. She excelled to the position of Statewide Relocation Assistance Officer, where her passion and knowledge of the program, gained the respect of her managers, peers and consultants. She was responsible for overseeing all relocation assistance activities on the State and Local level for 15 years. She was referred to as the Relocation Expert for the LaDOTD; providing training and guidance throughout the State of Louisiana.

Denise received her Bachelors of Art in Marketing, with a minor in Management from Southeastern Louisiana University. She has successfully completed numerous IRWA courses
and is currently seeking her destination. Most recently she has become a member of the National Association of Highway Beatification Agencies (NAHBA).

Session 12 – Speaker
Rob Elliott
Team Manager of the Construction and Project Management Technical Services Team
FHWA – Atlanta Resource Center

Rob Elliott currently serves as the Team Manager of the Construction and Project Management Technical Services Team in the FHW’s Resource Center. Rob’s technical expertise lies in the areas of Contract Administration, Construction Operations, Innovative Contracting, Cost Estimation, Contractor Quality Control, Construction Inspection and Oversight, Construction Training, and Utility Coordination. He consulted as a Utility Engineer, and has 11 years as Florida DOT. He earned his Bachelor of Science degree in Civil Engineering at Auburn University, and he holds a P.E. License in Alabama, Florida and Georgia.

Session 1 – Speaker
Edward J. Farley
Director - Office of Outdoor Advertising
Massachusetts DOT

Edward Farley is the Director for the Massachusetts Department of Transportation's (MassDOT) Office of Outdoor Advertising. He has served in this position since December of 2007. Ed grew up in southeaster MA and now resides in Boston. He received his B.A. from Bridgewater State College. In 2012 Mr. Farley received the Federal Highway Administration (FHWA) "Excellence in Right-of-Way Technical Specialty Award" for the design and implementation of an Outdoor Advertising Database. Ed is a member of the National Alliance of Highway Beautification Agencies (NAHBA) and also serves on the NAHBA Regional Standing Committee, a committee that develops best practices and recommendations to Outdoor Advertising regulatory agencies.

Session 16 & 22 – Moderator
Paula Gibson
Chief of the Right of Way Group
Arizona DOT

Mrs Gibson has been with the Right of Way Group of the Arizona Department of Transportation located in Phoenix since 1990. She started out in the Titles Section and eventually advanced to Titles Manager; she further advanced to the Manager of Project Management, then on to the Deputy Chief and lastly promoted in 2011 to the Chief of the Right of Way Group which
oversees 126 employees and in-house consultants. She maintains her sanity by scuba diving and photography.

Session 3 – Speaker
Brooks S. Glasnapp
Advertising Management Sup.
Iowa Department of Transportation

Brooks Glasnapp is Iowa’s outdoor advertising manager, which also includes the administration of the TODS and Logo signing programs. He has been in the OAC field for 23 years, serving as supervisor for the last six. Iowa’s Advertising Management section is self-supported through permit fees. Brooks is active in NAHBA and a member of the Mid-America Region.

Session 20 – Moderator
Roy T. Grasse
Outdoor Advertising Coordinator
State Maintenance Operations
North Carolina Department of Transportation

Roy Grasse originated as the North Carolina’s Outdoor Advertising Coordinator, in early 2011. A graduate of the University of Wisconsin Green Bay with a Bachelor of Science Degree in Regional Analysis, and North Carolina’s well regarded Highway Engineer Concepts class; Mr. Grasse has 30 years of experience working for state and local agencies in the administration and management of Highway and Mapping projects. Including 9 plus years with the NCDOT in such diverse positions as, Photogrammetry, Road Inventory, and Inventory Asset Management, the final two with the State Maintenance Operations Unit. As North Carolina’s Outdoor Advertising Coordinator, he manages the ODA program for the entire state of North Carolina, as well as supports each Regional Coordinator throughout the state’s 40 Districts with direction on State and Federal ODA regulation issues, in order to provide consistency across the state of North Carolina. Roy is a member of the NAHBA Board and is serving as Second- Vice Chair for this year.

Session 9 – Speaker
James R. Hall, Sr.
Realty Officer
USDOT- FHWA - Louisiana Division

James joined the Louisiana Division Office in May 2008 as the Realty Officer. He is responsible for program management of all real estate, right-of-way (ROW) and related programs of the Federal Highway Administration (FHWA) in Louisiana. His scope of functional duties
encompasses real estate acquisition, relocation benefits, appraisals, property management, utilities, highway beautification, and corridor preservation, hazardous contamination on the right-of-way, air space uses, and limited access control. His additional responsibilities include the Highway Beatification, Utility and Scenic Byway Programs. Prior to coming to Louisiana, he worked in the: (1) FHWA Ohio Office as a Realty Specialist 2003 -2008; (2) FHWA Texas Office as a Realty Specialist in the Professional Development Training Program 2001 -2003; (3) Acquisition Agent, South Carolina Department of Transportation 1999 – 2001; and (4) US Army Retired 1st Sgt with 22 years honorable service. James achieved a Masters in Science from Webster University, St Louis, Missouri and Bachelor of Science from Virginia Commonwealth University, Richmond, Virginia. He is a 2003 graduate of the FHWA Professional Developmental Program. James is a family man who enjoys walking, travel and church.

Session 15 – Speaker
Jeff Hoge
Director of the Right of Way Division
Tennessee DOT

Jeff Hoge is the Director of the Right of Way Division for the Tennessee Department of Transportation. This division is responsible for the appraisal and acquisition of land needed for state highway construction and relocation of families and businesses affected. This division is also responsible for the coordination and relocation of utility and railroad facilities necessary for highway construction projects. Excess land is administered and disposed of through this division.

Jeff graduated from the University of Tennessee, Chattanooga, where he earned a Bachelor of Science in Business. He started his career with the Department as a Right of Way Agent where he served as an acquisition agent and a relocation specialist. He left the Department of Transportation for approximately 7 years and work for a Right of Way Consultant firm which provided appraisal, appraisal review, acquisition, relocation assistance, property management and closing functions. Jeff came back to work for the Department in Head Quarters where he served for 3 years as the Chief of Relocation/Property Management. He was promoted to and worked for 3 years as Manager of the Relocation/Property Management, Excess Land section, and then he served for 7 years as Assistant Director. In 2007 he was appointed Director of the Right of Way Division.

Session 3, 9, 14, 19 & 21– Speaker
Dawn M. Horan
Realty Specialist
FHWA, Office of Real Estate Services

Dawn Horan joined FHWA in April 2010 as a Realty Specialist in the Massachusetts Division. She made the move down to the FHWA Headquarters Office this past September and is the point of
contact for Outdoor Advertising and Junkyard Control. Prior to joining FHWA, Dawn was employed with the MassDOT Right of Way Bureau from 2002 until 2008. During this time, she was the Relocation Section Administrator, cross trained within the Right of Way Bureau and also served on the Outdoor Advertising Board. Dawn also was employed with the Department of Housing and Community Development from 2008 until 2010 as the Director of the Bureau of Relocation, overseeing all projects within the state that involved relocations. Dawn graduated from Westfield State College in 1997 with a Bachelor of Arts in Political Science, received her Juris Doctorate from New England School of Law in 2004 and is a current member of the Massachusetts Bar. In her free time, she enjoys spending time with her family, travelling and exploring her new hometown of Washington, D.C.

Session 14 – Moderator
Juanice Hughes
Deputy Director for Operations, Office of Right of Way.
Florida Department of Transportation

Juanice is the Deputy Director for Operations for the Office of Right of Way, Florida Department of Transportation. In this position she is responsible for the areas of Outdoor Advertising Control, Logo Sign Program, Right of Way Work Program, Right of Way Funds and Records Management, Property Management and the Right of Way Training Program. She headed the team that transitioned outdoor advertising into a centralized, partially privatized program in 1998-1999. Prior to joining state government, she worked for 20 years in real estate and land development. Juanice is a graduate of Florida State University with a degree in education. She serves on the Board of Directors of the National Alliance of Highway Beautification Agencies and is a past member of the Grievance Committee, 2nd Judicial Circuit, Florida Bar and the Florida Education Foundation. Juanice is certified in Pilates and instructs at several fitness facilities. Juanice married Ray Hughes in the Summer of 2010 and is blessed to have Ray’s three grown children and seven grandchildren as a part of her family.

Session 14, 20 & 21 – Speaker
Robert A. (Rob) Jessee
Manager, Outdoor Advertising Control and Logo Sign Program
Florida Department of Transportation

Robert A. (Rob) Jessee is the Manager for both the Outdoor Advertising Control Program (OAC) and Logo Sign Program (Logo) for the Florida Department of Transportation (FDOT). Rob has worked at FDOT since 2008, all within different facets of the OAC and Logo programs. Rob has his A.A. degree from Polk Community College and a B.S. from Florida State University. Rob has over 10 years of experience in transportation logistics and over 6 years of experience in sales.
and construction. Rob is a husband and father (two beautiful children), and his hobbies include water-skiing, biking, coaching little league, and supporting his children in gymnastics, soccer, dancing, basketball, and whatever activity they may be currently doing!

Session 21 – Speaker
Clyde B. Johnson, SR/WA, R/W-URAC, R/W-RAC
Clyde B. Johnson, Consultant Services, Inc.
Treasurer, RWIEF

Clyde B. Johnson, SR/WA, R/W-URAC, R/W-RAC, winner of IRWA’s first “Facilitator of the Year” award in 2011, is an independent consultant for the Uniform Act, Highway Beautification (HBA) and National Environmental Protection Act (NEPA) issues. He served as the Director of Real Estate Services for TBE, Group, Inc. from 2005 until entering into private practice and continues to serve as the National Liaison for Outdoor Advertising Services for CardnoTBE. He received the National Alliance of Highway Beautification Agencies (NAHBA) award for “Excellence”, in 2004. He retired in 2005 from the Federal Highway Administration (FHWA) with over 30 years of service. He served in the United States Air Force from 1966 until 1969 and began his career in Right-of-Way with the Georgia Department of Transportation in 1973. He served in the Office of Real Estate Services, Washington Office from 1998 through 2002 and was responsible for FHWA’s National Training Program and the Highway Beautification Program. He served as the Realty Officer and Project Development Manager (Right-of-Way, Utilities and Environment) in FHWA’s Georgia Division from 1986 until 1998 and again from 2002 until his retirement in 2005. He received his B.B.A. and M.B.A. degrees in Real Estate from Georgia State University. He has been a member of the International Right of Way Association (IRWA) since 1978 with a Senior Member Designation (SR/WA) since 1983 and received his Relocation Certification (R/W-RAC) in 2006 and Uniform Act Certification (R/W-URAC) in 2010. He has served as Chairman of the International Transportation Committee and as a Member-at-Large on the International Transportation, Relocation, Environment and Utilities Committee. In 2002 he was elected as a Trustee on the Right of Way International Education Foundation in 2002 and was appointed Treasurers in 2008. He has served on the IRWA Editorial Advisory Board and has published numerous articles on transportation, environmental, Native American coordination and outdoor advertising issues and received the IRWA Mark A. Green Scholarship Award in 1991 and 1994. In 1995, he received the IRWA’s Frank C. Balfour “Professional of the Year” Award. In 2011, he received IRWA’s first “Facilitator of the Year” Award. He has served in IRWA’s Carolina’s Chapter 31 and in Georgia’s Chapter 22. He is a Certified Facilitator for the IRWA, the National Highway Institute (NHI) and has assisted in the development of several NHI Courses/workshops and has co-instructed numerous NHI Courses/Workshops. He has served as a facilitator for FHWA’s Technical Assistance Workshops and has served as a part-time faculty member in the School of Business, Department of Real Estate at Georgia State University.
Session 11 – Speaker
Philip Webb Johnson, P.E., Ph.D.
Associate Professor
Department of Civil and Environmental Engineering
The University of Alabama

Offshore, onshore, and in every major basin, during almost 30 years in petroleum engineering Philip Johnson has advised and educated clients from almost every major national and private oil company worldwide. A co-author of the Standard Handbook for Petroleum Engineers and a recognized expert in gas production and processing, he is also expert in forensic engineering. His special combination of experience in the oilfield and in failure analysis make him unusually well-qualified to evaluate gas pipeline incidents, especially at highway crossings.

Session 15 – Moderator
Perry Johnston
Division Head of Right of Way
Arkansas SHTD

Perry Johnston is the Division Head of Right of Way for the Arkansas State Highway and Transportation Department.

Perry has 28 years experience with the Department. He began his career as a Staff Appraiser and later held the positions of Section Head of Appraisal and Assistant Division Head before advancing to his present position as Division Head in 2004.

Perry currently serves as Chair for the Relocation Technical Council. He was a member of the initial AASHTO Task Force that was formed to begin the development process for the AASHTOWare Turbo Relocation software product. He graduated with a Bachelor’s degree in Political Science from the University of Arkansas.

Session 12 – Speaker
Wesley Kaisershot, P.E.
Area and Utility Engineer
FHWA – Texas Division

Mr. Wesley Kaisershot has 14 years of experience in utility coordination experience both in private and public sectors. Mr. Kaisershot currently serves as both the Area and Utility Engineer for the Texas Division of the Federal Highway Administration and is a professional licensed engineer in the state of Texas.
Session 15 – Speaker
Wates Keller
State Relocation Manager
Georgia DOT

Wates Keller-employed currently by GDOT as State Right of Way Relocation Manager, overseeing Relocation Assistance and Right of Way Accounting Units. GDOT employee for 18 years, serving as Relocation Specialist and Assistant Relocation Manager. Provides Relocation Assistance policies and procedures for seven GDOT District ROW Offices; and oversees Relocation Benefits Consultant Program. Served on GDOT Research Technical Advisory Group (RTAG) and AASHTO Relocation Assistance Council. Education includes BBA Mercer University; and MS degree in Real Estate at Georgia State University.

Session 22 – Speaker
Harold Kelman
Property Management Property Disposal and Inventory Manager
Georgia DOT

Harold Kelman – Graduate of Old Dominion University with a BSBA degree in Business Management; Certified General Real Estate Appraiser; Employed by GDOT as Property Manager to oversee Surplus property inventory and disposal or lease; Served his 13 year ROW Acquisition Career with GDOT as a District ROW Specialist and Condemnation Coordinator before accepting his current position as Manager of Surplus Properties Inventory and Disposal that involves supervising a team to assist statewide with the inventory and disposition of GDOT owned properties.

Session 3 & 21 – Speaker
Wendy Knox, CTCM
Outdoor Advertising Program Lead Worker
Texas DOT

Wendy currently serves as the Property Management Coordinator within the Resource Management Section of the Right of Way Division of TxDOT - Austin. She is the Supervisor for collaborative programs consisting of the Outdoor Advertising Regulatory Program, Junkyard Regulatory Program, and Real Property Asset Management. She currently serves on the NAHBA Southwest Standing Committee. In 2012 Texas received the NAHBA Award of Excellence for Innovations in Outdoor Advertising Control. She began her career with TxDOT in 2008, with prior experience of 13 years with Caltrans as an Associate Right of Way Agent appraising and acquiring property, capital outlay estimates along with property management. Wendy holds a
state certification as a Certified Texas Contract Manager (CTCM) and has a Bachelors Degree in Business from the University of Oregon.

Session 24 – Speaker
John Krause, PSM
State Surveyor
Florida DOT

Mr. Krause serves as State Surveyor for the Florida Department of Transportation (FDOT) and is charged with leadership and management of the agencies policies and procedures for all Surveying and Mapping activities statewide in support of FDOT’s 7 billion dollar annual work program. Additionally, Mr. Krause oversees other production that includes Aerial Surveying, Photogrammetry, Florida Permanent Reference Network (FPRN), GIS, FDOT’s Imagery Library, and the State Transportation Map. Mr. Krause has 40 plus years in the surveying profession and his experience spans the private, state, federal, and defense industries supporting residential, commercial, and infrastructure development from inception through construction. Mr. Krause has served in technical, marketing, management, and executive roles throughout his career and is licensed to practice as a Professional Land Surveyor in the states of Florida, Virginia, and Maryland and serves on several national technical committees in support of Surveying, Mapping, GIS, and Subsurface Utility Engineering (SUE).

Session 3 – Speaker
Martin Krebs, C.P.M.
Safety Rest Area Program Manager
Virginia DOT, Maintenance Division

Martin Krebs resides in Virginia with his wife and five children. Over the past 14 year he has worked for state and local government serving in Education, Public Safety, Health, and Transportation. Currently Martin works at the Virginia Department of Transportation (VDOT) as Program Manager for Safety Rest Areas.

Session 25 – Speaker
Gus Kretschmer
Charlotte, NC Office - Utilities Relocation Manager
Michael Baker Engineering, Inc

With over twenty years’ experience in heavy highway construction, highway/structure design and project coordination/management, Mr. Kretschmer has the essential understanding of managing public and private utility companies to identify impacts to existing and proposed utility facilities. This allows for early recognition in preliminary design engineering to minimize or eliminate conflicts with highway and bridge construction projects. Mr. Kretschmer
experiences and responsibilities include managing the planning, design and construction for the relocation of existing utility facilities, both aerial and underground. He supervises utility coordinators, CAD technicians and sub-consultants for design of utility relocation, wet utility plans and Subsurface Utility Engineering (SUE). He coordinates with each utility owner involved in the project corridor to correctly identify all existing facilities to be shown on plans, develops sufficient conflict plans to support a reliable cost estimate for relocations, and assists in identifying possible conflicts with the construction activities. Mr. Kretschmer also coordinates with design engineers to resolve conflicts through preliminary design changes and assists in the development of utility relocation plans to correspond with the construction plans and construction staging. He reviews plans to correctly show existing utility facilities information, reviews the utility owner’s relocation plan, verifies proof of prior rights for determination of reimbursement and makes recommendations of approval for reimbursement agreements. He conducts joint and individual utility coordination/construction meetings for each project and presents utility relocation plans at Pre-Construction meetings. Gus has worked successfully on many projects with North and South Carolina Department of Transportation, North Carolina Turnpike Authority, City, County and private developers to develop project coordination plans which include information for right of way, geotechnical, Subsurface Utility Engineering (SUE), environmental and utility issues for total project coordination from planning to scheduling, Right of Way acquisition and construction activities. He is active in the NC & SC State and Local Utility Coordination Committee meetings to update project status and relocation planning.

Session 12 – Moderator, Session 26 – Speaker
Ken Leuderalbert, PE, PMP
Value Engineering and Utilities Program Manager
FHWA

Ken is the Value Engineering and Utilities Program Manager for FHWA. Prior to Joining FHWA in January of 2010, Ken worked in the private sector for two years with a Design Consultant Firm in Florida. Ken completed a 30 year career with the Florida DOT in 2007.

Session 1 – Speaker
Myron F. Laible
Vice President, State, Local and Regulatory Affairs
Outdoor Advertising Association of America (OAAA)

Myron Laible is Vice President, State, Local and Regulatory Affairs for the Outdoor Advertising Association of America, Inc. (OAAA). He has been with OAAA for over twenty-five years with extensive experience in advocacy, public affairs and federal executive branch activities. Before joining OAAA, Laible was employed by the Federal Highway Administration (FHWA) serving in various field offices and in the Washington, DC Headquarters. The last several years with FHWA he managed the outdoor advertising program with responsibility for oversight of state DOT programs which included regulatory, legislative, training and other administrative duties.
2007, Laible was honored by the OAAA by being inducted into the industry’s “Hall of Fame.” Growing up in Montana, Myron retains close ties to his home state and alma mater (U of Montana). He has a Master’s Degree in Public Administration from George Mason University, Fairfax, VA.

**Session 10 – Speaker**  
**Jay K. Lindly, PhD, P.E.**  
**Professor of Civil Engineering**  
**Director, University Transportation Center for Alabama**  
**The University of Alabama**

Jay Lindly received a PhD from Purdue University in 1987 in Civil Engineering (Transportation). Since that time, he has taught and researched at the University of Alabama. His research interests include the highway/utility interface and transportation safety. Jay is past-chair and past-secretary of the Transportation Research Board Committee AFB70 – Utilities. Between 1995 and 2008, he taught the National Highway Institute course *Guide to Highway/Utility Coordinating Issues* more than 50 times in over 20 states. He is a registered engineer in Alabama.

**Session 6 – Speaker**  
**Trudi Loflin**  
**Property Acquisitions Manager**  
**Mississippi DOT**

1997 graduate of University of Southern Mississippi, Ms. Loflin began serving with the Mississippi Department of Transportation Right of Way Division in 1998. After holding various positions, she was appointed as Property Acquisitions Manager in 2011. Current duties include management of the Title, Appraisal, Acquisition and Relocation Sections and oversight of right of way activities on a statewide basis to insure quality and timely delivery of projects. Trudi has been married for 13 years with 2 children.

**Session 27 & 29 – Speaker**  
**Tanace Matthiesen**  
**Chief of Relocation, Appraisal and Property Management Section**  
**Wisconsin Department of Transportation**

Tanace Matthiesen has worked for the State of Wisconsin for over 25 years. She started at the Wisconsin Department of Administration, moved to the Department of Natural Resources, and for the past 16 years, has been with the Wisconsin Department of Transportation (WisDOT). She has held positions in budget, planning and Environmental Analysis and Review. Since 2005,
Tanace has been the Section Chief for Relocation, Appraisal and Property Management at WisDOT, where she manages WisDOT’s appraisal, appraisal review, relocation and surplus land sales activities.

**Session 6 – Speaker, Session 29 – Moderator**  
**Michael C. McCall, MAI**  
**Chief Appraiser**  
**Virginia DOT**

Michael McCall has held the position of Chief Appraiser at VDOT since February of 2001. Areas of focus include solving regulatory issues, streamlining formats, developing technological solutions and providing advice on complex valuation issues. Prior to that he was in private appraisal practice for 23 years; originally as president of McCall & Co, Inc. and more recently with KDR.

He is a graduate of the University of Virginia. He was awarded the MAI designation in 1986. Appraisal Institute involvement has included serving as local chapter President, Regional Chairman of Ethics and Counseling, Regional Director, Regional Chair, member of the Master’s Degree Committee and a three year term on the National Board of Directors. He served on the Appraisal Institute’s Professionalism Project and is currently a member of the Client Advisory Board. He is an approved Institute Instructor and has taught appraisal courses as an adjunct instructor at the University of Richmond and Virginia Commonwealth University. He is also approved by the AQB to teach the Uniform Standards of Professional Appraisal Practice, USPAP.

He has participated in the presentation of state and DOT perspectives on Corridor Valuation Issues at a national conference and has assembled industry leaders in the appraisal field to discuss Competence and Ethics at the AASHTO Right of Way conference in Seattle (part of impetus for Professionalism Project). And last but not least, he is probably one of the only MAIs to have backed up Chuck Berry.

**Session 18 – Moderator**  
**Jennifer McCleve**  
**Utilities and Rails Branch Manager**  
**Kentucky Transportation Cabinet**

- Employed by Kentucky Transportation Cabinet since 2005
  - Initial service in the Louisville, Kentucky District Office Utility Section as Utility Engineer
  - Coordinated and executed all utility relocations within the Louisville District area
• Fostered a cooperative partnership with utility companies within the District
  o Current service as Branch Manager for Central Office Utilities and Rails
  • Generally oversees the execution of utility and rail coordination for KYTC projects statewide
  • Monitors the execution of the Section 130 Rail safety Program, housed within our Branch
  • Develops and implements policies and procedures for these processes.

• Prior employment as a Utility Engineer in consulting at Qk4 (9 years)
  • Designed and managed water and sewer projects within the Louisville region.

• Professionally educated at the University of Louisville (not sayin’ how long ago…)
  o Bachelor’s Degree in Civil Engineering
  o Master in Engineering
  o Certificate in Environmental Engineering

• Notable accomplishments:
  o Having two awesome kids: Nick (8) and Kate (4)
  o Oversaw development of a GIS based database which organizes and analyzes rail-road crossing inspection data for the Rail Safety Program
  o Co-authored the Cabinet’s Utility and Rail Policy Manual, to be formally released in 2013
  o Chairing a team developing a Utility and Rail Coordination Software Management Program for Kentucky, to be released in 2013

Session 28 – Speaker
Jim McDonnell, P.E.
Program Director, Engineering
American Association of State Highway and Transportation Officials (AASHTO)

Jim McDonnell is AASHTO’s Program Director for Engineering. In this capacity, he directs a staff of eight engineers and several consultants in the coordination of programs and the development of technical standards and guidance in the areas of highway design, construction, maintenance, and operations.

Jim also serves as the staff liaison to AASHTO’s Standing Committee on Highways and Standing Committee on Research; oversees AASHTO’s engineering technical service programs; and assists in the coordination of technical activities between AASHTO’s engineering committees and related outside organizations, such as the American Council of Engineering Companies.
(ACEC), Associated General Contractors of America (AGC), and the American Road and Transportation Builders Association (ARTBA).

Prior to working for AASHTO, Jim worked for the North Carolina DOT as a planning engineer and as an engineering consultant doing planning and traffic engineering design work. He holds a Bachelor of Science Degree in Civil Engineering from Duke University and is a registered Professional Engineer.

Session 5 – Speaker, Session 27 – Moderator
Lyle D. McMillian
Director, Right of Way and Property Development
Utah DOT

Since 1999, Lyle has served as the Director of Right of Way and Property Development for the Utah Department of Transportation. Lyle is responsible for the acquisition of lands for transportation rights of way, relocating displaced persons, eminent domain strategy, corridor preservation, property management, regulatory takings, placement of fiber optics in the Interstate, access management, utilities relocations, outdoor advertising regulation, and all state highway permitting functions.

Lyle has a Bachelor of Science degree in finance from the University of Utah, and received his Masters of Business Administration from Brigham Young University.

Session 24 – Speaker
Philip J. Meis, P.E.
Principal Engineer
Utility Mapping Services, Inc. (UMS)

Phil received a M.Sc. in Geophysical Engineering from the Colorado School of Mines 1986 following a B.S. in Industrial Engineering from Iowa State University. Prior to his subsurface utility engineering career he garnered diverse experience in civil design and construction, surveying and mapping, geophysics, and data management. (Highlights include four years as a commissioned officer in the NOAA Corps assigned to the National Geodetic Survey where he specialized in charting hazards to navigation, and three years as project manager for two major interstate highway reconstruction projects.) Phil co-founded UMS to specifically address and execute SUE as a rigorous geophysical and engineering discipline. He has been providing SUE services on a national level since 1996 and is active with the Transportation Research Board Utilities Committee, American Council of Engineering Companies, and the American Society of Civil Engineers. He has presented regularly at numerous conferences including: AASHTO, Common Ground Alliance, American Public Works Association, state engineering conferences, Damage Prevention Conferences, and the Design Build Institute of America. Mr. Meis has also published papers in Underground Focus Magazine advocating the use of SUE and new data acquisition and data management techniques. When not on a project, Phil and his wife Kate (who’s a fourth generation Montanan) reside in Helena.
Session 21 – Moderator
Keith C. Melvin, CPM
Director of Outdoor Advertising
SC Department of Transportation

Keith C. Melvin began working with South Carolina Department of Transportation (SCDOT) in January 1999. He currently serves as Director of Outdoor Advertising. As Director of Outdoor Advertising, he administers the Highway Advertising Control Act, which regulates the erection and maintenance of outdoor advertising signs on Federal Aid Primary Routes, Interstate Routes and the National Highway System Routes. Keith is an alumna of the 2003 Strategic Training for Transportation Agency Representatives (STTAR) class. He earned credentials in 2006 as a Certified Public Manager (CPM). Keith is also an alumna of the South Carolina Executive Institute. He and his outdoor advertising staff were the recipients of the 2006, 2007, and 2011 NAHBA Awards of Excellence. He earned a Bachelor’s Degree in Political Science from South Carolina State University. Keith served as an Army Captain in Europe and several locations within the United States. He is a graduate of the Combined Arms and Services Staff School (CAS3). He and his wife Chena are the proud parents of two sons Brandon and Kristofer.

Session 26 & 28 – Moderator
Robert Memory
State Utility Agent
North Carolina DOT

Mr. Memory is the State Utility Agent for the NCDOT, where he has worked for over 25 years. He is a member of the Transportation Research Board and Represents Region 2 for Utilities on the AASHTO Executive Board. He has served on several NCDOT committees including Utilities and Environmental Impacts, Utility Relocation Issues, Work Zone Certification and Avoiding Utility Relocation’s. He has participated in several FHWA Accelerated Construction Technology Transfer Workshop Programs throughout the nation to share his innovated methods in handling utility conflicts. He also serves as the NCDOT Design Build and NC Turnpike advisor on utility coordination. He is a graduate of UNC-Chapel Hill and resides in Pittsboro, North Carolina.

Session – Speaker
Jerry D. Miller
Roadside Advertising Program Manager
Colorado DOT
Jerry D. Miller, PE, is the Program Manager for the Colorado Department of Transportation (“CDOT”). His career in civil engineering spans thirty-seven years in research, engineering design and management. His government service includes ten years at a state level working for WYDOT and CDOT and twenty-three years as a project manager for city government in Wyoming, Oregon and Colorado. Mr. Miller began work with the Colorado Department of Transportation in 2007 as the Roadside Advertising Program Manager, overseeing roadside advertising for the State of Colorado. Mr. Miller brings to bear considerable experience in working collaboratively with private industry and local governments. He has a track record of achieving positive results for both the state and the local jurisdiction. This, taken together with his experience in private industry has resulted in bringing innovative solutions to the state. As manager of the Roadside Advertising Program, he is considered a subject matter expert at both a state and federal level. He is the authority upon which state policy and rules are based. Over the last seven years, he has been recognized as having developed a transparent and technologically advanced Roadside Advertising management system. He is a contributing member of NAHBA and AASHTO. Major accomplishments as CDOT’s Roadside Advertising Program Manager include:

- Converted the state system from a paper-based to a computer based system.
- Converted and improved upon outdated FoxPro database to Microsoft Access database;
- Collected GPS coordinates for all existing and new billboards.
- Created a billboard layer on the CDOT mapping system that “mines” and updates data from the above database quarterly. The interactive map provides current billboard information and is available on the CDOT website that is accessible to the general public at http://dtdapps.coloradodot.info/otis.
- Computerized the annual statewide roadside advertising inventory process.
- Researched and implemented a methodology for measuring and controlling lighting levels for electronic billboards.
- Improved the public/private partnership for management and maintenance of the LOGO and TODS sign programs with a pricing system based on ADT in lieu of flat rates based on changes in gross revenues.
- Provided testimony to the Colorado General Assembly on legislation concerning roadside advertising matters on behalf of CDOT; analyzed fiscal notes and reviewed draft legislation.
- Recognized as having increased program revenues significantly over the last seven years.
- Expert witness for CDOT.
Mr. Miller graduated from the University of Wyoming in 1976 with a Bachelor of Science degree in Civil Engineering. He received a Masters of Public Administration degree from Portland State University in 1991.

**Session 13 – Speaker**
**Eric Murray**
**State Acquisition Manager**
**Georgia DOT**

Eric K. Murray - employed by GDOT as one of two State Right of Way Acquisition Managers; been with GDOT for 25 years; served as a District ROW Specialist, Assistant District Right of Way Team Manager, District ROW Team Manager, Review Appraiser, Assistant State Appraisal & Review Manager before accepting his current position as State ROW Acquisition Manager; provides right of way acquisition policies and procedures oversight and project status and performance oversight for eight (8) District Right of Way Team Managers; oversees the Administrative Review Officer section, Consultant Applicants Section, Right of Way Wetland Mitigation Section, Design-Build coordination, and Utilities and Railroad acquisition coordination; graduate of Georgia Southern University with a BBA Degree and Major in Management.

**Session 9 – Speaker**
**Joyce Musick**
**Outdoor Advertising Manager**
**Missouri DOT**

Joyce is the Outdoor Advertising Manager for the Missouri Department of Transportation (MoDOT). She has been employed with MoDOT for over 26 years and supervises the Outdoor Advertising and Junkyard Programs for MoDOT. Joyce and her husband Tim have three children, Justin, Jordyn & Ethan, and twin granddaughters, Addison & Josie.

**Session 11 – Speaker**
**Steve Nanney**
**US Department of Transportation Pipeline and Hazardous Materials Safety Administration (PHMSA)**

For the past 9 years, Steve has worked in the U.S. DOT/PHMSA’s Southwest Region office in Houston and the Washington DC Engineering and Research Division. While at PHMSA, Steve has worked on operator inspections, rule-making, and public and industry outreach efforts including PHMSA’s Integrity Management Program, Alternative MAOP Rule, Cased Pipeline
Integrity Assessment Program, and Special Permits development and implementation programs for both natural gas and hazardous liquid pipelines.
Prior to working with PHMSA, Steve had 29 years of pipeline industry experience which included natural gas operations, design, construction, and offshore drilling and production operations.
Steve has a Bachelor of Science in Civil Engineering and Master of Science in Petroleum Engineering. He is a registered professional engineer.

Session 13 – Speaker
Michele Palicka
FHWA Realty Specialist
FHWA – Atlanta Resource Center

Michele Palicka is a Realty Specialist in the FHWA Resource Center in Atlanta, Georgia on the Environment and Realty team. In this position she supports the FHWA Division offices with right of way process reviews, technical assistance, and training. Previously Michele worked in the FHWA GA Division for 12½ years as the Division Realty Officer. Her duties included oversight of the Georgia Department of Transportation Right of Way, Outdoor Advertising and Utility programs. Michele also served as a FHWA environmental/NEPA reviewer of GDOT projects in several districts in Georgia. Before her work at the Federal Highway, Michele worked at the Florida Department of Transportation Central Florida Office as a right of way agent.

Session 17 – Speaker
William Pickering, P.E.
District Engineer
So-Deep, Inc

Bill is the District Engineer in the Harrisburg, PA district for So-Deep, Inc. He is the professional in responsible charge of projects assigned to that office.
Bill has been with So-Deep, Inc. for 13½ years. Prior to that, he worked for the PA Department of Transportation for over 38 years in various professional capacities. In his last position at PennDOT, he was Chief of the R/W and Utilities Division in the Bureau of Design in the Central Office. During that time, he served on the AASHTO R/W & Utilities Subcommittee Executive Committee.
Mr. Pickering is a registered professional engineer in seven states.

Session 25 – Speaker
R. Mark Pitchford, PSM
Senior Vice President, Southern Region
CARDNO TBE
R. Mark Pitchford is the Senior Vice President for the Southern Region of Cardno TBE’s Utility Division. In this capacity, Mr. Pitchford oversees and coordinates resources for subsurface utility engineering, utility coordination, surveying and mapping, right of way acquisition/relocation negotiation and outdoor advertising inventory services provided in Florida, Georgia, North Carolina, South Carolina, Alabama, Tennessee, Mississippi, Arkansas and Louisiana.

Over the course of his career, Mr. Pitchford has earned a reputation for his innovation and extensive expertise in surveying and mapping and subsurface utility engineering. He has introduced many governmental entities and private firms to the cost-saving benefits of integrating subsurface utility engineering into a wide variety of projects, including: freeways, railroad, airports, ports, bridges and highways. Mr. Pitchford’s personal attention and hands-on management style are responsible for Cardno TBE’s delighted clients and repeat project opportunities in his region.

Mr. Pitchford earned a Bachelor of Science Degree in Survey and Mapping from University of Florida’s College of Engineering.

Session 30 – Moderator & Speaker
Keith M. Platte, PE
Associate Program Director, Project Delivery
American Association of State Highway and Transportation Officials

Keith has over ten years of practical work experience in the Civil Engineering field. He spent time in the private sector doing project design, and on the public sector worked for a State DOT (Michigan Department of Transportation). Keith joined AASHTO in 2006. While at AASHTO, Keith has worked with the following committees/technical service programs: Materials, TIG, Design, Right of Way and Utilities, NTPEP, APEL, DAMS, TSP2, Scan Programs, and coordination with NTSB. His current responsibilities are the Subcommittee on Design and Subcommittee on Right of Way and Utilities.

Keith is a licensed Professional Engineer (PE) in the state of Michigan since 2005. He earned a Bachelor of Science in Civil Engineering from Arizona State University in 2001. Keith is currently attending George Mason University in pursuit of a Masters in Transportation Policy, Operations and Logistics.

Session 1 – Speaker
Christopher Quinn
Right of Way Office of Outdoor Advertising and Legal Counsel
Massachusetts DOT
Christopher Quinn is a graduate of Suffolk Law School here in Boston. He is a life long resident of the Boston area, and resides with his family in Newton. In 1982 he joined the State Department of Public Works, which after 2 names changes is now known as MassDOT. He has been designated as a Special assistant Attorney General, and acts as Counsel for Right of Way Bureau for MassDOT. He is one of the most senior staff members within MassDOT. The Right of Way Bureau is primarily responsible all eminent domain acquisitions in connection with all state highway and bridge projects, the Bureau also assists municipalities in connection with local roadway projects which are constructed by MassDOT in behalf of Cities and Towns. The Outdoor Advertising function is also a responsibility within the Right of Way Bureau. For the Last 5 years Mr. Quinn has also acted as Counsel for the Office of Outdoor Advertising and formerly the Outdoor Advertising Board.

Session 24 – Moderator
Marilyn K. Remer, PE
Utilities Engineer
Minnesota DOT

Marilyn has been the Utilities Engineer at the Minnesota Department of Transportation since 2001. While in this position, she updated the State’s Utilities Manual and Accommodation Policy, started a SUE program, developed and implemented a web-based utility document and tracking system, and developed utility relocation procedures for design-build projects. She is currently involved in the CAPX 2020 Project reviewing high voltage transmission line placement along state highways and a project to develop a way to obtain consistent and accurate cost estimates for utility agreements. Before coming to the Utilities Unit, Marilyn worked on Orion, the ITS Model Deployment Initiative in MnDOT’s Metro District, and on other ITS projects in the Minnesota Guidestar Office. She also has experience in final design, consultant agreements, state aid, bridge design, construction, foundations, and computer systems at MnDOT. She received a Bachelor of Science degree in Civil Engineering from the University of Minnesota in 1982.

Session 17 – Moderator
Guy Rezendes, PE,
State Utilities Engineer
Massachusetts DOT

Guy Rezendes, PE has been with the Massachusetts Department of Transportation since 1992. He started in the MassDOT Construction section as an inspector, and eventually advanced to Resident Engineer. He transferred "inside" to the District Project Development
section, then on to the MassDOT Headquarters where he was the Transportation Enhancement Program Engineer, and was involved in several aspects of the Project Management section. Then in 2004, he was promoted to the State Utilities Engineer.

Session 16 & 22 – Speaker
Greg Rodriquez
Right of Way Agent
Arizona DOT

Mr. Rodriquez has been with the Arizona Department of Transportation since 2008 as a Right of Way Agent II and III in the Property Management and Demolition Section of the Right of Way Group. Prior to joining ADOT Mr. Rodriquez had his own construction company and was in charge of the Economic Development Division of Chicanos Por La Causa Inc. (CPLC), one of the nation’s largest Community Development Corporation in the United States. During his tenure with CPLC Mr. Rodriquez was responsible for the Development of over $15,000,000.00 in Commercial and Multi-family Housing Development. Active in his community he has served on the Board of Directors of The CPLC Credit Union and The Si Se Puede Foundation and is a current member of the City of Chandler Human Relations Commission. Mr. Rodriquez has also been involved with Junior Achievement, Pop Warner Coaching and the Boys and Girls Club.

Session 1 – Moderator
Jessica Sawyer
Senior Outdoor Advertising Permit Specialist
Missouri DOT

Jessica Sawyer began her career with MoDOT in the design division in 1991. In 1997 she was promoted to Outdoor Advertising Permit Specialist for southwest Missouri which includes the Joplin, Springfield and Branson areas. She is currently a Senior Outdoor Advertising Permit Specialist and has helped draft outdoor advertising regulations as well as having taught Outdoor Advertising Control classes to municipalities, industry and fellow DOT partners. She is the past chair for the board of the National Alliance for Highway Beautification Agencies and has served on the Standing Committee on Administration. Jessica does her best to keep up with the two guys in her life; her husband and son who are into extreme sports such as hockey and auto racing. She enjoys watching old movies and sitting on her back porch.

Session 7 – Moderator
Paul Scott
National Utilities Liaison
Cardno TBE

Paul Scott is Cardno TBE's National Utilities Liaison and works at the national level to promote utility coordination and subsurface utility engineering activities with State DOT and other public and private clients. He joined TBE in 2003 after retiring from the Federal Highway Administration (FHWA) where he worked for 34 years. During his last 12 years with the FHWA he coordinated national-level utility relocation, reimbursement, and accommodation issues and developed and implemented utility regulations and policies. He also promoted subsurface utility engineering; helped develop and update the FHWA's training courses on highway/utility issues; authored the FHWA Program Guide for Utility Relocations and Accommodation on Federal-aid Highway Projects; initiated the Purdue University cost savings study and the FHWA avoiding utility relocations study; was a member of the AASHTO task force that developed utilities guidelines and best practices; was a member of the FHWA/AASHTO scan team that visited Europe in 2000 to observe international utility practices; and was vice-chair of the committee that prepared the ASCE 38-02 standard for collecting and depicting existing subsurface utility data. Paul is presently a member of the American Society of Civil Engineers, the International Right-of-Way Association, and the American Public Works Association; and Chair of the Transportation Research Board Utilities Committee. He received a B.S. Degree in Civil Engineering from the University of Tennessee in 1965 and is a registered professional engineer in Virginia and Kentucky.

Session 6 – Moderator, Session 16 – Speaker
Daniel B. Smith
Director of the Right of Way Division
Mississippi DOT

1979 graduate of Belhaven College  
1982 graduate of University of Mississippi Law School  
Engaged in private practice of law from 1982 to 1994 in Hattiesburg, MS with concentrations in real estate, bankruptcy, and criminal practice.  
Began serving with the Mississippi Department of Transportation in 1997. Appointed as Director of the Right of Way Division in 2004. Current duties include oversight of acquisition of real estate for MDOT & management of eminent domain litigation on a statewide basis with an annual budget of 100 million dollars.  
Member of the Mississippi Bar section on Natural Resources, Energy and Environmental Law. Married for 28 years, with 3 children and 2 grandchildren.
Session 11 – Moderator
Nelson P. Smith, Jr.
Statewide Utility Engineer
Maryland State Highway Administration

Nelson Smith serves as the Maryland State Highway Administration’s Statewide Utility Engineer. In his current position, Nelson directs and oversees the Office of Construction - Utilities Section’s activities to ensure utilities relocations are coordinated with highway construction projects; develop and administer the necessary policies and procedures for all utility work performed in SHA right-of-way; and administer the management and implementation of department wide information technology (IT) and telecommunication contracts performed under SHA's "Resource Sharing Policy".

Mr. Smith started his career with the Maryland State Highway Administration over 33 years ago as an Engineering Associate I inspecting highway construction projects. Over the years, he has served in various capacities in both construction and design. Nelson has been in utilities for over 21 years with the last 8 years as the Statewide Utility Engineer.

Nelson is also active in a number of organizations such as the Transportation Research Board and the American Association of State Highway and Transportation Officials (AASHTO). Currently, he serves as the Vice-Chair for Utilities on AASHTO’s Subcommittee for Right-of-Way, Utilities and Outdoor Advertising.

Session 3 & 22 – Speaker
Anthony J. (Jim) Spalla
Director for the Office of Right of Way
Florida DOT

Anthony J. (Jim) Spalla is the Director for the Office of Right of Way for the Florida Department of Transportation (FDOT). Jim worked at FDOT for 15 years and departed as the General Counsel in 1987. After leaving the Department, Jim went into private law practice, in which his practice focused primarily on providing legal services in the areas of eminent domain, rail and utility acquisition, transportation law, and mediation. He represented property owners and public authorities in numerous eminent domain and property valuation cases, and provided legal and lobbying representation of private and public clients associated with transportation, construction, community redevelopment and utilities industries. He also served as Staff Director of the Florida Senate Transportation Committee for one year. Jim has a total of 40 years of experience in Transportation and Eminent Domain, 16 years with FDOT and 24 years in the private sector.
Jim is an attorney and has been a member in good standing with the Florida Bar for 41 years. Jim also has 18 years experience as a Certified Circuit Court Mediator. Jim presently serves as the Chair of the Outdoor Advertising Control Technical Committee for the newly named AASHTO Subcommittee on Right of Way, Utilities and Outdoor Advertising Control.

**Session 13 – Speaker**

**John E. Terry**

Terrell, Hundley and Carroll Acquisition Services

John E. Terry – Employed by Terrell, Hundley & Carroll for the past 11 years of his 27 year career in right of way acquisition. He serves as the State Right of Way Manager in the Columbia, South Carolina Office. Mr. Terry currently manages acquisition projects for the SCDOT, Beaufort, Charleston, Horry and Spartanburg County, South Carolina, local option sales tax programs. As part of his duties, he manages all the agents and subconsultants which include: appraisers, review appraisers, design engineers, title attorneys and contract agents. These projects include both acquisition and relocation. He previously worked for the SCDOT as a Right of Way Agent II for 7 years. Mr. Terry is a graduate of the University of South Carolina with a Bachelor of Arts in History. He currently holds a South Carolina and Georgia Real Estate License.

**Session 19 – Speaker**

**Jessica Thomas**

State Government & Grassroots Affairs

Automotive Recyclers Association

Jessica Thomas is a graduate of the University of Virginia with a Bachelor’s degree in Government. In 2011 she received her Project Management Certification from Georgetown University. Ms. Thomas has worked in the association field for several years, specializing in public policy and government relations. She has worked closely with association membership, members of Congress and their staff, as well as regulatory officials within both federal and state governments. Ms. Thomas has expansive knowledge of grassroots networks and political action committees, as well as other advocacy-focused tools. She is experienced in developing public policy directives and analyzing legislative proposals. Ms. Thomas grew up in the Northern Virginia suburbs of Washington, D.C.

**Session 16 – Speaker**

**Hershel Thompson**

Property Management Supervisor
Georgia DOT

Hershel Thompson came to Georgia Department of Transportation, Office of Right of Way, in 2004 and is the State Property Manager for Demolition. Mr. Thompson manages the removal of underground storage tanks, asbestos abatement and demolition for GDOT, insuring compliance with Federal EPA and Georgia Environmental Protection Division regulations.

Session 1 and 20 – Speaker
Mary Tracy
President
Scenic America

Mary Tracy, is the president of Scenic America, a national nonprofit that helps citizens safeguard the scenic qualities of America’s roadways, countryside and communities. Tracy was a member of the international scanning team which visited Australia, Sweden, the Netherlands, and the United Kingdom to learn how they regulate outdoor advertising both inside and outside the roadway right-of-way. She worked with team members on the final report, published in May 2011, Outdoor Advertising Control Practices in Australia, Europe and Japan http://www.international.fhwa.dot.gov/pubs/pl10031/pl10031.pdf and was a co-presenter of the results during the January 2011 Annual Meeting of the Transportation Research Board in Washington, DC. Tracy is a member of TRB’s Sub-Committee on Digital Signage, has been a guest speaker for the Annual Meeting of the National Garden Club of America in Washington, DC, and as a panelist on various topics pertaining to outdoor advertising for AASHTO and NAHBA meetings.

Session 26 & 28 – Speaker
Steve Troch
Manager – Gas & Electric Compliance
Baltimore Gas & Electric Company

Mr. Troch is currently the Manager – Gas & Electric Compliance, with responsibility for the gas and electric distribution system regulatory, operating and industry compliance programs. Involved in coordination with Federal, State and standards organizations to assure gas pipeline, electric overhead and underground system compliance. Bachelors degree in civil engineering from Drexel University, licensed PE. Has previously held the positions of Engineering Supervisor, project manager and distribution operations.
Session 6 – Speaker
John J. Turpin, SR/WA
Chief Appraiser
Office of Real Estate Services
Federal Highway Administration

John Turpin has been a real estate professional for more than thirty five years. He is a certified general real estate appraiser and a commercial real estate broker. Mr. Turpin received the International Right of Way Association’s SR/WA designation in 1979. He received a graduate certificate in real estate and urban development from the American University in Washington, DC in 1981.

Mr. Turpin has addressed various professional associations on many occasions, addressing such topics as appraisal, appraisal review, corridor valuation, opportunity cost of corridor occupancy, and property management. He has been published in the Journal of the IRWA. Mr. Turpin worked at Amtrak (National Railroad Passenger Corporation) for fifteen years, serving as National Director of Real Estate Marketing. Since entering Federal service he has provided real estate acquisition, disposal, valuation, and property management services to the US Postal Service, The US Army Corps of Engineers and the Federal Highway Administration.

Session 15 & 27 – Speaker
Marshall Wainright
Realty Specialist
Federal Highway Administration

Marshall Wainright has been a Realty Specialist in the Federal Highway Administration’s Office of Real Estate Services in Washington, DC since December of 2003. He began his Right-of-Way career as a Realty Specialist with the Florida Department of Transportation. Prior to entering the transportation industry, He was an independent contractor in both the restaurant and construction industries.

Marshall currently serves as the Relocation Assistance Program Manager on the Office of Real Estate Services’ Program Development Team. He is a certified instructor for the National Highway Institute. He serves on the IRWA Relocation Committee and the AASHTO Relocation Technical Council. He graduated with a bachelor’s degree in Business Administration/Finance from Georgia Southern University.

Session 19 – Moderator
Barbara M. Wessinger
Assistant Chief Counsel
SCDOT

Barbara M. Wessinger, Esquire, is the Assistant Chief Counsel for the South Carolina Department of Transportation (SCDOT). Over her twenty years with SCDOT she has provided counsel on and litigated cases involving condemnation, contract, highway and bridge construction/maintenance, procurement and outdoor advertising matters at the trial and appellate levels. She graduated from the University of San Diego and earned her J.D. degree from the University of South Carolina. She is a graduate of the Governor’s EXCEL Leadership Institute and Strategic Training for Agency Representative (STTAR) Program. She is a member of the South Carolina Society of Certified Public Managers (CPM), South Carolina Administrative and Regulatory Law Association (SCAARLA), Transportation Research Board (TRB) Technical Council on Outdoor Advertising, and the AASHTO Subcommittee on Right-of-Way, Utilities and Outdoor Advertising Control Technical Council on Outdoor Advertising. Mrs. Wessinger is also recognized as a Friend of the TRB Contract Law Committee. She has been a member of NAHBA since its inception, serving on the Board of Directors since 2002. She was a member of the Outdoor Advertising International Scan Study Team sponsored by the FHWA in cooperation with AASHTO and NCHRP that visited Australia, Sweden, The Netherlands, and the United Kingdom [Scotland and England] to learn how other countries regulate outdoor advertising within and adjacent to the roadway right-of-way. She assisted in the preparation of the Outdoor Advertising Control Practices in Australia, Europe, and Japan scan report published in May 2011 by the International Technology Scanning Program.

Session 18 – Speaker
Rich Williams
Assistant State Environmental Administrator
Georgia Department of Transportation Office of Environmental Services

Rich Williams is a graduate of Georgia Southern University and has worked for the Georgia Department of Transportation (GDOT) for over 22 years. He has worked in a variety of capacities in the Office of Environmental Services and has extensive experience managing complex environmental issues related to transportation projects. His experience includes the management of the completion of a Supplemental Environmental Impact Statement that was selected as a Presidential Priority Project. He is currently serving as an Assistant State Environmental Administrator where he manages the Archaeology, History and Ecology Sections. These sections are responsible for completing technical studies and obtaining permits for projects in the GDOT’s Construction Work Program. The following is a summary of his career:
2006 to 2012 – Assistant State Environmental Administrator
• Manage 32 professionals that comprise three teams of Ecologists, a team of Archaeologists and a team of Historians that are responsible for insuring GDOT projects are in compliance with various state and federal laws and regulations, and insuring that projects are completed on schedule.

2000 to 2006 - Transportation Environmental Planner Manager II

• Manage section of Environmental Planners that were responsible for insuring that projects are completed in accordance with the National Environmental Policy Act or the Georgia Environmental Policy Act.

1998 to 2000 - Transportation Environmental Planner Manager I

• Managed team of Environmental Planners located in the seven districts throughout the state of Georgia that were responsible for insuring that projects are completed in accordance with the National Environmental Policy Act or the Georgia Environmental Policy Act.

1995 to 1998 Transportation Environmental Planner Manager I

• Prepared and managed the preparation complex permit applications and easement requests in order to obtain required permits from the US Army Corps of Engineers, Georgia Department of Natural Resources, the Tennessee Valley Authority and Water Quality Management Districts in Florida.

Session 1 – Moderator, Session 20 – Speaker

Bill Wright, ASLA
Landscape Architect Manager/Outdoor Advertising
GDOT - Office of Maintenance

Bill has a Bachelors of Landscape Architecture degree from the University of Florida. He has been with the Department for 15 years and worked in the private sector for 8 years prior. He is a native of Thomasville, Georgia. Mr. Wright oversees the GDOT Outdoor Advertising Program including vegetation removal in front of billboards. He also oversees a team who reviews landscape architecture plans, policies, and specifications for adherence to Federal and Department standards on the state right of way. He administers the Wildflower, Sponsor-A-Highway, Adopt-A-Highway, and Herbicide Programs.

Session 19 – Speaker

Chris Wright
Capital Auto Parts, Inc.
Chris Wright started his career in the automotive recycling industry as a boy working part-time at his father's recycling facility, Capital Auto Parts, Inc., located in Thomasville, GA. After graduating from college in 1991, Chris returned to work at his father's business full-time. Chris became the manager of the facility in 1994 and then President of the company in 1998. Chris has served on the Board of Directors of the Georgia Automotive Recyclers Association (GARA) since 1999 and served as its President from 2004-2007. Chris also served as a Regional Director in 2003-2004 of the Automotive Recyclers Association (ARA), an international association representing the interest of over 4,500 auto recycling facilities in the United States and fourteen other countries around the world. Chris was selected to serve on the Executive Committee of ARA in 2009 and is currently serving as its President.

**Session 20 – Speaker**  
*Kerry Yoakum*  
**Vice President of Government Affairs**  
Outdoor Advertising Association of America (OAAA)

Kerry Yoakum is Vice President of Government Affairs for the Outdoor Advertising Association of America, Inc. (OAAA). He has been with OAAA since February of 2008 and has extensive experience in advocacy, public affairs and state activities. Prior to joining the Outdoor Advertising Association of America, Kerry practiced as an attorney for the Ohio Department of Transportation for 6 years. As Administrator for the Office of Contracts, Kerry was responsible for managing five major work areas of the Office of Contracts: Construction Contracts, Contractor Pre-qualification, External Civil Rights, Advertising Device Control and ODOT’s Purchasing program. Kerry received his J.D. degree from Capital University Law School, and his B.S. degree from the Ohio State University.

**Session 17 – Speaker**  
*Nicholas M. Zembillas*  
**Principal and Senior Vice President, Cardno TBE Utilities Division**  
Cardno TBE

Nicholas M. Zembillas is a Principal and Senior Vice President for Cardno TBE’s Utilities Division. Since joining Cardno TBE in 1993 as Director of Utility Engineering, he now provides leadership to over 30 Cardno TBE Utilities offices throughout the United States, Canada, Australia, United Kingdom/Europe and South America.

Throughout his career at Cardno TBE, Mr. Zembillas has established a separate utilities division within the company and introduced clients to subsurface utility engineering. Under his leadership, Cardno TBE is now recognized as a leader in subsurface utility engineering, utility
coordination and design by the Federal Highway Administration (FHWA), most departments of transportation (DOTs) and other industry authorities throughout the world.

Prior to joining Cardno TBE, Mr. Zembillas worked for the Florida Department of Transportation (FDOT) as a District Utility Engineer for District Seven. During his 17-year tenure, he administered state and federal utility accommodation policies and procedures, FDOT liaison with the utility industry and helped introduced subsurface utility engineering to FDOT and utility industry. He also assisted in establishing the joint project agreement (JPA), a nationally recognized program currently used by many DOT’s.

Mr. Zembillas is an original member of the American Society of Civil Engineers (ASCE) Standards Committee responsible for the creation of the Standard Guideline for the Collection and Depiction of Existing Subsurface Utility Data (CI/ASCE 38-02). He is on the Board of Directors of NULCA and the National Highway and Utility Committee, and a past member of the National Damage Prevention Advisory Board, as well as a past Director of the FDOT D7 Utilities Coordination Committee.